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## Summary of Consolidated Financial Results for the Six Months Ended March 31, 2024 (Based on Japanese GAAP)

May 10, 2024
Company name: CE Holdings Co.,Ltd.
Stock exchange listing: Tokyo, Sapporo
Stock code: 4320 URL https://www.ce-hd.co.jp
Representative: $\quad$ Representative Director and President \& CEO(Chief Exective Officer)
Inquiries: $\quad$ Director \& CFO (Chief Financial Officer)
Naokazu Saito
Tsunehito Taguchi
TEL 011(861)1600
Scheduled date to file Quarterly Securities Report:
May 10, 2024
Scheduled date to commence dividend payments:
Preparation of supplementary material on quarterly financial results:
Yes
Holding of quarterly financial results meeting:
(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the six months ended March 31, 2024 (from October 1, 2023 to March 31, 2024)
(1) Consolidated operating results (cumulative)
Percentages indicate year-on-year changes

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit attributable to <br> owners of parent |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
| Six months ended March 31, 2024 | 8,070 | 9.9 | 741 | $(11.7)$ | 744 | $(11.2)$ | 371 | $(24.9)$ |
| Six months ended March 31, 2023 | 7,341 | 1.5 | 839 | 36.3 | 837 | 34.9 | 494 | 47.5 |


|  | Earnings per share | Diluted earnings per share |
| :--- | ---: | ---: |
|  | Yen | Yen |
| Six months ended March 31, 2024 | 24.77 | - |
| Six months ended March 31, 2023 | 32.99 | - |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio |
| :--- | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ |
| As of March 31, 2024 | 12,889 | 6,823 | 49.3 |
| As of September 30, 2023 | 11,244 | 6,583 | 54.1 |

2. Cash dividends

|  | Annual dividends per share |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Total |
|  | Yen | Yen | Yen | Yen | Yen |
| Year ended September 30, 2023 | - | 0.00 |  | - | 14.00 |
| Year ending September 30, 2024 | - | 0.00 |  |  | 14.00 |
| Year ending September 30, 2024 |  |  |  |  | 15.00 |
| (Forecast) |  |  |  | 15.00 |  |

3. Forecast of consolidated financial results for the year ending September 30, 2024 (from October 1, 2023 to September 30, 2024)

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit attributable to owners of parent |  | Earnings per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | Millions of yen 15,500 | $\begin{array}{r} \hline \% \\ 13.7 \end{array}$ | Millions of yen 1,350 | $\begin{gathered} \hline \% \\ \hline 7.6 \end{gathered}$ | Millions of yen 1,350 | \% 7.4 | Millions of yen 750 | $\begin{gathered} \hline \% \\ 9.1 \end{gathered}$ | $\begin{array}{r} \text { Yen } \\ 50.17 \end{array}$ |

## 4. Notes

(1) Changes in significant subsidiaries during the six months ended March 31, 2024 (changes in specified subsidiaries resulting in the change in scope of consolidation):
(2) Application of special accounting methods for preparing quarterly consolidated financial statements:
(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No
Changes in accounting policies due to other reasons: No
Changes in accounting estimates: No
Restatement of prior period financial statements: No
(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| As of March 31, 2024 | $15,518,400$ shares | As of September 30, 2023 | $15,347,600$ shares |
| :--- | :--- | :--- | :--- |

Number of treasury shares at the end of the period

| As of March 31, 2024 | 398,163 shares | As of September 30, 2023 | 398,114 shares |
| :--- | :--- | :--- | :--- |

Average number of shares during the period (cumulative from the beginning of the fiscal year)

| Six months ended March 31, 2024 | $15,009,975$ shares | Six months ended March 31, 2023 | $15,001,106$ shares |
| :--- | :--- | :--- | :--- | :--- |

Quarterly consolidated financial statements
Consolidated balance sheets

|  | (Thousands of yen) |  |
| :---: | :---: | :---: |
|  | As of September 30, 2023 | As of March 31, 2024 |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 3,138,112 | 3,379,641 |
| Notes and accounts receivable - trade, and contract assets | 3,379,750 | 4,678,368 |
| Merchandise and finished goods | 3,575 | 3,062 |
| Work in process | 230,817 | 281,857 |
| Raw materials and supplies | 1,437 | 1,262 |
| Accounts receivable - other | 2,782 | 3,519 |
| Other | 312,179 | 278,267 |
| Allowance for doubtful accounts | $(12,900)$ | $(14,481)$ |
| Total current assets | 7,055,754 | 8,611,498 |
| Non-current assets |  |  |
| Property, plant and equipment | 1,891,370 | 1,865,355 |
| Intangible assets |  |  |
| Goodwill | 305,119 | 283,332 |
| Other | 892,394 | 1,059,264 |
| Total intangible assets | 1,197,514 | 1,342,597 |
| Investments and other assets |  |  |
| Investment securities | 439,809 | 444,919 |
| Other | 659,912 | 625,454 |
| Allowance for doubtful accounts | (360) | (360) |
| Total investments and other assets | 1,099,361 | 1,070,014 |
| Total non-current assets | 4,188,246 | 4,277,967 |
| Total assets | 11,244,000 | 12,889,466 |
| Liabilities |  |  |
| Current liabilities |  |  |
| Accounts payable - trade | 1,356,065 | 1,661,095 |
| Short-term borrowings | 200,000 | - |
| Current portion of long-term borrowings | 557,149 | 870,815 |
| Accounts payable - other | 300,975 | 189,480 |
| Income taxes payable | 262,036 | 291,797 |
| Provision for bonuses | 316,615 | 252,794 |
| Contract liabilities | 289,309 | 294,463 |
| Other | 338,470 | 354,643 |
| Total current liabilities | 3,620,622 | 3,915,089 |
| Non-current liabilities |  |  |
| Long-term borrowings | 660,712 | 1,765,722 |
| Retirement benefit liability | 206,355 | 219,161 |
| Other | 173,209 | 165,839 |
| Total non-current liabilities | 1,040,277 | 2,150,722 |
| Total liabilities | 4,660,899 | 6,065,812 |


|  | As of September 30, 2023 | As of March 31, 2024 |
| :---: | :---: | :---: |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Share capital | 1,218,077 | 1,269,825 |
| Capital surplus | 1,243,929 | 1,295,678 |
| Retained earnings | 3,798,845 | 3,961,278 |
| Treasury shares | $(200,373)$ | $(200,404)$ |
| Total shareholders' equity | 6,060,479 | 6,326,377 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 19,114 | 27,322 |
| Total accumulated other comprehensive income | 19,114 | 27,322 |
| Share acquisition rights | - | 3,585 |
| Non-controlling interests | 503,507 | 466,368 |
| Total net assets | 6,583,101 | 6,823,654 |
| Total liabilities and net assets | 11,244,000 | 12,889,466 |

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

|  | (Thousands of yen) |  |
| :---: | :---: | :---: |
|  | Six months ended | Six months ended |
|  | March 31, 2023 | March 31, 2024 |
| Net sales | 7,341,341 | 8,070,171 |
| Cost of sales | 5,378,975 | 6,190,754 |
| Gross profit | 1,962,366 | 1,879,417 |
| Selling, general and administrative expenses | 1,122,790 | 1,137,934 |
| Operating profit | 839,575 | 741,483 |
| Non-operating income |  |  |
| Interest income | 229 | 19 |
| Dividend income | 1,180 | 1,045 |
| Foreign exchange gains | - | 640 |
| Subsidy income | 1,739 | 4,993 |
| Other | 3,061 | 3,617 |
| Total non-operating income | 6,211 | 10,316 |
| Non-operating expenses |  |  |
| Interest expenses | 3,642 | 5,165 |
| Foreign exchange losses | 1,590 | - |
| Loss on investments in investment partnerships | 1,537 | 1,650 |
| Other | 1,444 | 835 |
| Total non-operating expenses | 8,214 | 7,651 |
| Ordinary profit | 837,571 | 744,147 |
| Extraordinary income |  |  |
| Reversal of allowance for doubtful accounts | 25,277 | - |
| Gain on redemption of investment securities | 120 | 120 |
| Total extraordinary income | 25,397 | 120 |
| Extraordinary losses |  |  |
| Loss on retirement of non-current assets | 1,582 | - |
| Total extraordinary losses | 1,582 | - |
| Profit before income taxes | 861,387 | 744,267 |
| Income taxes - current | 289,277 | 282,562 |
| Income taxes - deferred | 36,494 | 57,048 |
| Total income taxes | 325,771 | 339,610 |
| Profit | 535,615 | 404,656 |
| Profit attributable to |  |  |
| Profit attributable to owners of parent | 494,855 | 371,725 |
| Profit attributable to non-controlling interests | 40,760 | 32,931 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 11,179 | 8,207 |
| Total other comprehensive income | 11,179 | 8,207 |
| Comprehensive income | 546,794 | 412,864 |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of parent | 506,034 | 379,933 |
| Comprehensive income attributable to non-controlling interests | 40,760 | 32,931 |

Consolidated statements of cash flows

|  | Six months ended March 31, 2023 | Six months ended March 31, 2024 |
| :---: | :---: | :---: |
| Cash flows from operating activities |  |  |
| Profit before income taxes | 861,387 | 744,267 |
| Depreciation | 172,340 | 209,702 |
| Amortization of goodwill | 23,183 | 21,787 |
| Increase (decrease) in allowance for doubtful accounts | $(41,921)$ | 1,581 |
| Interest and dividend income | $(1,409)$ | $(1,064)$ |
| Interest expenses | 3,642 | 5,165 |
| Decrease (increase) in trade receivables | $(1,149,674)$ | $(1,298,617)$ |
| Decrease (increase) in distressed receivables | 46,119 | - |
| Decrease (increase) in inventories | 102,258 | $(50,353)$ |
| Increase (decrease) in trade payables | $(71,196)$ | 305,029 |
| Increase (decrease) in accounts payable - other | $(49,466)$ | $(119,565)$ |
| Other, net | 134,334 | $(98,118)$ |
| Subtotal | 29,597 | $(280,186)$ |
| Interest and dividends received | 1,404 | 1,058 |
| Interest paid | $(3,642)$ | $(5,165)$ |
| Income taxes paid | $(368,417)$ | $(252,945)$ |
| Income taxes refund | 52,163 | 85,988 |
| Net cash provided by (used in) operating activities | $(288,894)$ | $(451,249)$ |
| Cash flows from investing activities |  |  |
| Purchase of property, plant and equipment | $(38,149)$ | $(25,874)$ |
| Purchase of intangible assets | $(185,288)$ | $(320,170)$ |
| Purchase of investment securities | (700) | $(4,600)$ |
| Proceeds from sale of investment securities | 9,483 | 9,492 |
| Proceeds from share of profits on investments in partnership | 1,572 | 93 |
| Other, net | $(41,011)$ | $(12,295)$ |
| Net cash provided by (used in) investing activities | $(254,093)$ | $(353,354)$ |
| Cash flows from financing activities |  |  |
| Increase (decrease) in short-term borrowings | 390,000 | $(200,000)$ |
| Proceeds from long-term borrowings | - | 1,800,000 |
| Repayments of long-term borrowings | $(297,555)$ | $(381,324)$ |
| Redemption of bonds | $(5,000)$ | - |
| Purchase of treasury shares | $(99,963)$ | (30) |
| Repayments of lease liabilities | (894) | (735) |
| Proceeds from issuance of shares | 39,050 | 37,331 |
| Proceeds from issuance of share acquisition rights | - | 3,750 |
| Proceeds from issuance of shares resulting from exercise of share acquisition rights | - | 66,000 |
| Dividends paid | $(180,407)$ | $(208,788)$ |
| Dividends paid to non-controlling interests | $(39,200)$ | $(70,070)$ |
| Net cash provided by (used in) financing activities | $(193,970)$ | 1,046,132 |
| Net increase (decrease) in cash and cash equivalents | $(736,958)$ | 241,528 |
| Cash and cash equivalents at beginning of period | 3,958,521 | 3,138,112 |
| Cash and cash equivalents at end of period | 3,221,562 | 3,379,641 |

